



BOI FACT SHEET

FOREIGN DIRECT INVESTMENT FROM GERMANY TO SRI LANKA

Germany is Sri Lanka's second largest investor from the European Union. Many of the German companies operating in Sri Lanka are global leaders in their field of specialization and investment areas.

FDI from Germany - (US\$ Mn.) latest available

| 2013 | 2014 | 2015 | 2016 | Cumulative |
|--------|-------|--------|-------|-------------|
| | | | | 2005 - 2016 |
| 14.822 | 7.285 | 14.505 | 2.421 | 98.24 |

Leading German companies operating in Sri Lanka include:

| Enterprise | Industry | |
|--|-----------------------------------|--|
| Kramski Lanka (Pvt) Ltd (Kramski GMBH Germany) | Steel / high precision moulds | |
| Aqua Dynamics (Pvt) Ltd | Windsurfing sails | |
| BASF Finlay (Pvt) Ltd | Chemicals | |
| Bodyline (Pvt) Ltd (Triumph International) | Foundations garments | |
| Eskimo Fashion Knitwear (Lanka) Ltd | Knitwear | |
| Globe Knitting (Pvt) Ltd | Knitwear | |
| Boehm & Leckner Multi Moulds (Pvt) Ltd | Tools/ injection moulds | |
| Dial Textile Industries Ltd (Adolf Ahlers AG) | Garments | |
| Lanka Hiqu Ltd | Magnetic heads | |
| Prestige Automobile (Pvt) Ltd (BMW) | Automobiles | |
| Other sectors | Hosiery, rubber based products | |
| | including tires coir products, | |
| | wooden and soft toys, Gems and | |
| | Jewellery, tourism and recreation | |



<u>Sri Lanka's Target Industry Sectors for German Investments</u>

- IT and IT enabled services.
- Research & Development
- Textile / apparels.
- Higher Education / Skill Development and Vocational Training
- Agriculture / Food Processing
- Tourism / Recreation projects
- Infrastructure projects.
- Automotive Components

Preferential Markets

| Agreements | Markets | |
|--|--|--|
| Indo-Sri Lanka Free Trade Agreement | Indian market, which is the world's | |
| (ISFTA) | second largest market (population of | |
| | more than 1 billion | |
| Pakistan- Sri Lanka Free Trade Agreement | Pakistan Market (population of more than | |
| (PSFTA) | 160 million) | |
| FTA with China (In progress) | China Market 1.4 Billion population | |
| GSP+ with the EU (since May 2017) | EU Market 510 million population | |

Target Companies from Germany

Cost Savings - German companies in various fields who find cost of

production in Germany to be high.

Asian Presence - German companies that already have an export market to

the Middle East, South Asia and South East Asia.

Raw material - Companies who can utilize raw materials from Sri Lanka.

